#### FINANCIAL STATEMENTS AND RELATED ANNOUNCEMENT::FIRST QUARTER RESULTS

**Issuer & Securities** Issuer/ Manager SINARMAS LAND LIMITED Securities SINARMAS LAND LIMITED - SG1E97853881 - A26 **Stapled Security** No **Announcement Details Announcement Title** Financial Statements and Related Announcement Date &Time of Broadcast 13-May-2019 17:57:36 Status New **Announcement Sub Title** First Quarter Results **Announcement Reference** SG190513OTHRFV9S Submitted By (Co./ Ind. Name) Kimberley Lye Chor Mei Designation **Company Secretary** Description (Please provide a detailed description of the event in the box below - Refer to the Online help for the format) Sinarmas Land Limited has released its unaudited financial results for the first quarter ended 31 March 2019. Please refer to the following attachments in relation thereto:-(1) Unaudited consolidated financial statements for the first quarter ended 31 March 2019; (2) Press Release; and (3) Financial Results Presentation. **Additional Details** For Financial Period Ended 31/03/2019 **Attachments** SML-1Q2019%20Results-Final.pdf SML Q1%202019 Press%20Release.pdf SML 1Q%202019%20Financial%20Results%20Presentation.pdf

Total size = 2904K MB



### SINARMAS LAND LIMITED (REG. NO. 199400619R)

First Quarter Financial Statement And Dividend Announcement

### PART I - INFORMATION REQUIRED FOR QUARTERLY (Q1, Q2 & Q3), HALF-YEAR AND FULL YEAR ANNOUCEMENTS

1(a) An income statement and statement of comprehensive income for the group, together with a comparative statement for the corresponding period of the immediately preceding financial year

### UNAUDITED CONSOLIDATED INCOME STATEMENT FOR THE PERIOD ENDED 31 MARCH 2019

FOR THE PERIOD ENDED 31 MARCH 2019	1st Qtr 2019 <u>S\$'000</u>	1st Qtr 2018 <u>S\$'000</u>	Change <u>%</u>
Revenue	199,914	187,014	6.9
Cost of sales	(52,494)	(57,031)	(8.0)
Gross profit	147,420	129,983	13.4
Operating expenses			
Selling expenses	(19,911)	(22,687)	(12.2)
General and administrative expenses	(32,867)	(37,281)	(11.8)
Total operating expenses	(52,778)	(59,968)	(12.0)
Operating profit	94,642	70,015	35.2
Other income/(expenses)			
Finance income	15,377	11,270	36.4
Finance costs	(35,844)	(27,226)	31.7
Foreign exchange loss	(430)	(2,417)	(82.2)
Share of results of associated companies	6,720	3,363	99.8
Share of results of joint ventures	5,989	(3,017)	n.m.
Other operating income	11,107	7,263	52.9
Other income/(expenses), net	2,919	(10,764)	n.m.
Profit before income tax	97,561	59,251	64.7
Income tax	(9,052)	(7,919)	14.3
Profit for the period	88,509	51,332	72.4
Attributable to:			
Owners of the Company	43,311	28,014	54.6
Non-controlling interests	45,198	23,318	93.8
-	88,509	51,332	72.4

#### Note:

n.m. - not meaningful.

### UNAUDITED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE PERIOD ENDED 31 MARCH 2019

	1st Qtr 2019 <u>S\$'000</u>	1st Qtr 2018 <u>S\$'000</u>
Profit for the period	88,509	51,332
Other comprehensive income:  Items that will not be reclassified subsequently to profit or loss:		
Actuarial gain on post employment benefit	399	-
Share of other comprehensive (loss)/income of associated companies	(437)	40
Share of other comprehensive (loss)/income of joint ventures	(12)	1
Item that may be reclassified subsequently to profit or loss: Foreign currency translation differences	196,297	8,608
Other comprehensive income, net of tax	196,247	8,649
Total comprehensive income for the period	284,756	59,981
Total comprehensive income attributable to:		
Owners of the Company	139,219	35,937
Non-controlling interests	145,537	24,044
	284,756	59,981

#### **ADDITIONAL INFORMATION**

Earnings before income tax, non-controlling interests, interest on borrowings, depreciation, foreign exchange loss, exceptional item and share of results of associated companies and joint ventures ("EBITDA")

( ==::=:: )	1st Qtr 2019 <u>S\$'000</u>	1st Qtr 2018 <u>S\$'000</u>	Change <u>%</u>
Earnings before income tax, non-controlling interests, interest on borrowings, depreciation, foreign exchange loss, exceptional item and share of results of associated companies and joint ventures ("EBITDA")	133,397	102,378	30.3
Interest on borrowings	(35,844)	(27,226)	31.7
Depreciation	(12,271)	(13,830)	(11.3)
Foreign exchange loss	(430)	(2,417)	(82.2)
Share of results of associated companies	6,720	3,363	99.8
Share of results of joint ventures	5,989	(3,017)	n.m.
Profit before income tax	97,561	59,251	64.7

#### Note:

n.m. - not meaningful.

# 1(b)(i) A statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year

# UNAUDITED STATEMENTS OF FINANCIAL POSITION AS AT 31 MARCH 2019

	<u>Gr</u>	<u>oup</u>	<u>Company</u>		
	As at 31/3/2019 <u>S\$'000</u>	As at 31/12/2018 <u>S\$'000</u>	As at 31/3/2019 <u>S\$'000</u>	As at 31/12/2018 <u>S\$'000</u>	
<u>Assets</u>					
Current Assets					
Cash and cash equivalents	1,062,080	984,135	2,797	2,062	
Short-term investments	94,269	47,028	_,. • .	_,00_	
Trade receivables	19,336	26,049	_	-	
Other current assets	330,371	249,262	34,325	35,285	
Inventories, at cost	1,293	1,253	, -	-	
Properties held for sale	1,333,233	1,224,017	-	-	
·	2,840,582	2,531,744	37,122	37,347	
Non-Current Assets					
Subsidiaries	-	-	2,359,190	2,354,974	
Associated companies	286,161	247,149	-	-	
Joint ventures	156,143	142,262	-	-	
Long-term investments	137,433	129,555	-	-	
Properties under development for sale	1,765,957	1,664,855	-	-	
Investment properties	1,677,714	1,613,038	-	-	
Property, plant and equipment	152,333	147,461	277	309	
Right-of-use assets	1,708	-	1,645	-	
Long-term receivables	72,143	82,354	-	-	
Deferred tax assets	214	332	-	-	
Goodwill	1,784	1,784	<u> </u>		
	4,251,590	4,028,790	2,361,112	2,355,283	
Total Assets	7,092,172	6,560,534	2,398,234	2,392,630	

# UNAUDITED STATEMENTS OF FINANCIAL POSITION AS AT 31 MARCH 2019 (cont'd)

	Gr	oup	<u>Company</u>		
	As at 31/3/2019 S\$'000	As at 31/12/2018 S\$'000	As at 31/3/2019 S\$'000	As at 31/12/2018 S\$'000	
Liabilities and Equity	<u></u>			· <u></u> -	
Current Liabilities					
Trade payables	39,683	41,977	-	-	
Other payables and liabilities	711,158	628,779	362,791	364,176	
Bonds and notes payable	41,398	39,200	-	-	
Obligations under finance lease	-	357	-	40	
Lease liabilities	372	-	196	-	
Borrowings	20,609	35,870	-	-	
Income taxes payable	4,371	4,177			
	817,591	750,360	362,987	364,216	
Non-Current Liabilities					
Bonds and notes payable	902,453	864,556	-	-	
Obligations under finance lease	-	57	-	57	
Lease liabilities	1,608	-	1,586	-	
Borrowings	1,026,661	912,182	-	-	
Long-term liabilities	275,344	250,060	-	-	
Deferred tax liabilities	12	12			
	2,206,078	2,026,867	1,586	57	
Total Liabilities	3,023,669	2,777,227	364,573	364,273	
Equity attributable to Owners of the Company					
Issued capital	2,057,844	2,057,844	2,057,844	2,057,844	
Treasury shares	(170,460)	(170,460)	(170,460)	(170,460)	
Foreign currency translation deficit	(1,418,149)	(1,514,239)	-	-	
Other reserves	(15,317)	(15,167)	-	-	
Fair value reserve	3,256	3,256	-	-	
Retained earnings	1,719,867	1,676,598	146,277	140,973	
	2,177,041	2,037,832	2,033,661	2,028,357	
Non-Controlling Interests	1,891,462	1,745,475			
Total Equity	4,068,503	3,783,307	2,033,661	2,028,357	
Total Liabilities and Equity	7,092,172	6,560,534	2,398,234	2,392,630	

#### 1(b)(ii) Aggregate amount of group's borrowings and debt securities

	As at 31/03/2019			Α	18	
	Secured S\$'000	Unsecured S\$'000	Total S\$'000	Secured S\$'000	Unsecured S\$'000	Total S\$'000
Amount repayable in one year or less, or on demand	62,379	-	62,379	75,427	-	75,427
Amount repayable after one year	932,933	997,789	1,930,722	906,849	869,946	1,776,795
Total	995,312	997,789	1,993,101	982,276	869,946	1,852,222

#### **Details of any collateral**

Certain time deposits, properties under development for sale, investment properties, and property, plant and equipment have been pledged to the creditors to obtain the above secured borrowings.

# 1(c) A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year

# UNAUDITED CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE PERIOD ENDED 31 MARCH 2019

	1st Qtr 2019 <u>S\$'000</u>	1st Qtr 2018 <u>S\$'000</u>
Cash flows from operating activities		
Profit before income tax	97,561	59,251
Adjustments for:		
Depreciation	12,271	13,830
Interest expense	35,844	27,226
Share of results of associated companies	(6,720)	(3,363)
Share of results of joint ventures	(5,989)	3,017
Allowance for/(Write-back of) impairment loss on:		
Trade and non-trade receivables	40	33
Completed properties held for sale	(94)	-
Loss on disposal of a subsidiary	-	9
Gain on disposal of investment properties	-	(1,416)
Gain on disposal of property, plant and equipment	-	(53)
Gain on disposal of short-term investments	-	(17)
Gain on disposal of an associated company	1	-
Changes in fair value of financial assets at fair value through		
profit or loss	(2,475)	(181)
Unrealised net foreign exchange (gain)/loss	(9,819)	3,209
Interest income	(15,377)	(11,270)
Operating cash flows before working capital changes	105,243	90,275
Changes in working capital:		
Trade receivables	6,584	(4,081)
Other current assets and receivables	3,889	1,167
Inventories	(40)	(51)
Trade payables	(2,294)	(1,798)
Other payables and liabilities	51,883	4,036
Cash generated from operations	165,265	89,548
Interest paid	(13,256)	(21,058)
Interest received	10,645	9,227
Tax paid	(313)	(10,551)
Net cash generated from operating activities	162,341	67,166

# UNAUDITED CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE PERIOD ENDED 31 MARCH 2019 (cont'd)

	1st Qtr 2019 <u>S\$'000</u>	1st Qtr 2018 <u>S\$'000</u>
Cash flows from investing activities		
Acquisition of an associated company	(18,995)	-
Capital expenditure on investment properties	(15,521)	(10,849)
Capital expenditure on property, plant and equipment	(545)	(1,395)
Capital expenditure on properties under development and held	,	( , ,
for sale	(52,589)	(82,206)
Net cash outflow from disposal of a subsidiary	· -	(8)
Proceeds from disposal of investment properties	-	2,327
Proceeds from disposal of property, plant and equipment	-	53
Proceeds from disposal of an associated company	3	-
Payments for investment in financial assets, net	(46,715)	(308,290)
Increase in long-term receivables	(70,846)	<u> </u>
Net cash used in investing activities	(205,208)	(400,368)
Cash flows from financing activities		
Proceeds from borrowings	94,630	312,198
Payment for borrowings	(23,421)	(102,457)
Payment for dividends	(107)	-
Capital subscribed by non-controlling shareholders	`641 <sup>′</sup>	-
Acquisition of additional interest in a subsidiary	(52)	(450)
Decrease/(Increase) in time deposits pledged	11,818 <sup>°</sup>	(8,956)
Payment for obligations under finance lease	-	(1,420)
Payment for lease liabilities	(187)	-
Net cash generated from financing activities	83,322	198,915
	·	·
Net increase/(decrease) in cash and cash equivalents	40,455	(134,287)
Cash and cash equivalents at the beginning of the period	914,452	865,577
Effect of exchange rate changes on cash and cash equivalents	49,308	2,576
Cash and cash equivalents at the end of the period (See Note)	1,004,215	733,866
		<del></del>

#### Note:

Cash and cash equivalents consist of cash on hand and balances with banks and comprise the following:

	As at 31/3/2019 <u>S</u> \$'000	As at 31/3/2018 <u>S\$'000</u>
Cash on hand, cash in banks and time deposits Less: Time deposits pledged	1,062,080 (57,865) 1,004,215	807,532 (73,666) 733,866

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year

	Issued	Treasury	Foreign currency translation	Other	Fair value	Retained	<b>—</b>	Non- Controlling	Total
The Group	capital S\$'000	shares S\$'000	deficit S\$'000	reserves S\$'000	reserve S\$'000	earnings S\$'000	Total S\$'000	S\$'000	S\$'000
Balance at 31.12.2018	2,057,844	(170,460)	(1,514,239)	(15,167)	3,256	1,676,598	2,037,832	1,745,475	3,783,307
Effect of adoption of SFRS(I) 16		-	-	-	-	(42)	(42)	-	(42)
Balance at 1.1.2019	2,057,844	(170,460)	(1,514,239)	(15,167)	3,256	1,676,556	2,037,790	1,745,475	3,783,265
Profit for the period	-	-	-	-	-	43,311	43,311	45,198	88,509
Foreign currency translation differences	-	-	96,090	-	-	-	96,090	100,207	196,297
Other comprehensive (loss)/income for the period	-	-	-	(182)	-	-	(182)	132	(50)
Total comprehensive income/(loss) for the period	-	-	96,090	(182)	-	43,311	139,219	145,537	284,756
Capital subscribed by non-controlling shareholders	-	-	-	-	-	-	-	641	641
Changes in interest in a subsidiary	-	-	-	32	-	-	32	(84)	(52)
Dividend paid to non-controlling shareholders	-	-	-	-	-	-	-	(107)	(107)
Balance at 31.3.2019	2,057,844	(170,460)	(1,418,149)	(15,317)	3,256	1,719,867	2,177,041	1,891,462	4,068,503
Balance at 1.1.2018 as per previously announced	2,057,844	(170,460)	(1,304,750)	(23,570)	93	1,594,155	2,153,312	1,889,817	4,043,129
Profit for the period	-	-	-	-	-	28,014	28,014	23,318	51,332
Foreign currency translation differences	-	-	7,889	-	-	-	7,889	719	8,608
Other comprehensive income for the period	-	-	-	34	-	-	34	7	41
Total comprehensive income for the period	-	-	7,889	34	-	28,014	35,937	24,044	59,981
Changes in interest in subsidiaries	-	-	-	1,201	-	-	1,201	(1,651)	(450)
Balance at 31.3.2018	2,057,844	(170,460)	(1,296,861)	(22,335)	93	1,622,169	2,190,450	1,912,210	4,102,660

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year

	Issued capital	Treasury shares	Retained earnings	Total
The Company	S\$'000	S\$'000	S\$'000	S\$'000
Balance at 31 December 2018	2,057,844	(170,460)	140,973	2,028,357
Effect of adoption of SFRS(I) 16		-	(42)	(42)
Balance at 1January 2019	2,057,844	(170,460)	140,931	2,028,315
Profit for the period, representing total comprehensive income for the period	-	-	5,346	5,346
Balance at 31 March 2019	2,057,844	(170,460)	146,277	2,033,661
Balance at 1 January 2018	2,057,844	(170,460)	164,101	2,051,485
Profit for the period, representing total comprehensive income for the period	-	-	3,658	3,658
Balance at 31 March 2018	2,057,844	(170,460)	167,759	2,055,143

1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State the number of shares that may be issued on conversion of all the outstanding convertibles, if any, against the total number of issued shares excluding treasury shares and subsidiary holdings of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year. State also the number of shares held as treasury shares and the number of subsidiary holdings, if any, and the percentage of the aggregate number of treasury shares and subsidiary holdings held against the total number of shares outstanding in a class that is listed as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year

There were no movements in the Company's issued capital since 31 December 2018. Details of the Company's issued and paid-up capital were as follows:

Number/Percentage of treasury shares

Number of issued shares (excluding treasury shares)

As at

31/3/2019 31/12/2018

293,456,700 / 6.45% 293,456,700 / 6.45%

4,255,862,496 4,255,862,496

### 1(d)(iii) To show the number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year

The total number of issued shares excluding treasury shares as at 31 March 2019 and 31 December 2018 respectively was 4,255,862,496.

# 1(d)(iv) A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on

There were no changes in the number of ordinary shares held as treasury shares by the Company since 31 December 2018.

# 2. Whether the figures have been audited, or reviewed and in accordance with which auditing standard or practice

These figures have not been audited, or reviewed by the auditors.

# 3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of matter)

Not applicable.

### 4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied

Except as disclosed in Note 5 below, the Group has applied the same accounting policies and methods of computation consistent with those used in the most recent audited financial statements for the year ended 31 December 2018.

# 5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change

The Group has adopted various new and revised SFRS(I)s that are relevant to its operations and effective for period beginning 1 January 2019. Except as disclosed below, the adoption of the new and revised SFRS(I)s has had no material financial impact on the Group's financial statements.

SFRS(I) 16, Leases sets out a revised framework for the recognition, measurement, presentation and disclosure of leases, and replaces existing lease accounting guidance. SFRS(I) 16 requires lessees to recognise right-of-use assets and lease liabilities for all leases with a term of more than 12 months, except where the underlying asset is of low value. The right-of-use asset is depreciated and interest expense is recognised on the lease liability. The accounting requirements for lessors have not been changed substantially, and continue to be based on classification as operating and finance leases. Disclosure requirements have been enhanced for both lessors and lessees.

The Group adopted SFRS(I) 16 on 1 January 2019 based on a permitted transition approach that does not restate comparative information, but recognised the cumulative effect of initially applying SFRS(I) 16 as an adjustment to the opening balance of retained earnings on 1 January 2019. The Group also adopted an expedient offered by SFRS(I) 16, exempting the Group from having to reassess whether pre-existing contracts contain a lease.

The Group and the Company have entered into leasing arrangements with lessors for rental of office premises and properties as lessee. Prior to adoption of SFRS(I) 16, the Group and the Company recognised these arrangement as operating leases and payments made under operating leases are recognised in the income statement on a straight-line basis over the period of the lease. Upon adoption of SFRS(I) 16, the Group and the Company recognised the right-of-use assets and lease liabilities. The nature of expenses related to those leases will change as SFRS(I) 16 replaces the straight-line operating lease expense with depreciation charge for right-of-use assets and interest expenses on lease liabilities. The Group does not restate the comparative information for the effect of adopting SFRS(I) 16 due to the exemption in SFRS(I) 16 but has instead recognised the effect in retained earnings and other reserves as at 1 January 2019.

The following reconciliations summaries the impacts of transition to SFRS(I) 16 on the Group's and the Company's financial statements.

#### Consolidated statement of financial position as at 31 December 2018 and 1 January 2019

		Recognition of		
		ROU assets		
	At	and lease		
	<u>31.12.2018</u>	<u>liabilities</u>	<u>Reclass</u>	At 1.1.2019
	S\$'000	S\$'000	S\$'000	S\$'000
The Group				
Right-of-use assets	-	1,753	-	1,753
Obligations under finance lease:				
Current	(357)	-	357	-
Non-current	(57)	-	57	-
Lease liabilities:				
Current	-	(185)	(357)	(542)
Non-current	-	(1,610)	(57)	(1,667)
Retained earnings	1,676,598	(42)		1,676,556
The Company				
Right-of-use assets	_	1,692	-	1,692
Obligations under finance lease:		.,002		.,00=
Current	(40)	-	40	_
Non-current	(57)	-	57	_
Lease liabilities:	,			
Current	-	(154)	(40)	(194)
Non-current	-	(1,580)	(57)	(1,637)
Retained earnings	140,973	(42)		140,931

6. Earnings per ordinary share of the group for the current final period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends

Earnings per ordinary share for the period after deducting any provision for preference dividends:
(i) Based on weighted average number of ordinary shares

Weighted everage number of charge (evaluding transury charge

Weighted average number of shares (excluding treasury shares)

(ii) On a fully diluted basis

Weighted average number of shares (excluding treasury shares)

The Group		
1st Qtr 2019	1st Qtr 2018	
SGD1 02cents	SGD0.66cents	
4,255,862,496	4,255,862,496	
Not applicable	Not applicable	
Not applicable	Not applicable	

7. Net asset value (for the issuer and group) per ordinary share based on issued shares excluding treasury shares of the issuer at the end of the (a) current final period reported on and (b) immediately preceding financial year

Net asset value per ordinary share based on existing issued share capital (excluding treasury shares) of 4,255,862,496 shares

The Group		The Company		
As at	As at As at 31/3/2019 31/12/2018		As at	
31/3/2019			31/12/2018	
S\$0.51 S\$0.48		S\$0.48	S\$0.48	

8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. The review must discuss any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors. It must also discuss any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

		PROPERTY BUSINESS				
For the period ended	Indonesia	United Kingdom	Others (see note 1)	Total Property Business	Corporate & investment holding	Total
Revenue						
31 March 2019	186.7	9.0	4.2	199.9	-	199.9
31 March 2018	171.5	10.6	4.9	187.0	-	187.0
Increase/(Decrease)	15.2	(1.6)	(0.7)	12.9	-	12.9
Increase/(Decrease) %	8.9	(15.1)	(14.3)	6.9	-	6.9
Gross Profit		` '	, ,			
31 March 2019	138.9	6.1	2.4	147.4	_	147.4
31 March 2018	119.7	7.7	2.6	130.0	-	130.0
Increase/(Decrease)	19.2	(1.6)	(0.2)	17.4	-	17.4
Increase/(Decrease) %	16.0	(20.8)	(7.7)	13.4	-	13.4
EBITDA		, ,				
31 March 2019	125.3	7.8	2.0	135.1	(1.7)	133.4
31 March 2018	91.0	9.4	3.6	104.0	(1.6)	102.4
Increase/(Decrease) in earnings	34.3	(1.6)	(1.6)	31.1	(0.1)	31.0
Increase/(Decrease) %	37.7	(17.0)	(44.4)	29.9	(6.3)	30.3
Interest on borrowings		(*****)	( ,		(515)	
31 March 2019	30.5	4.5	3.1	38.1	(2.3)	35.8
31 March 2018	23.7	3.0	2.1	28.8	(1.6)	27.2
Increase/(Decrease)	6.8	1.5	1.0	9.3	(0.7)	8.6
Increase/(Decrease) %	28.7	50.0	47.6	32.3	(43.8)	31.7
Depreciation	20.1	30.0	47.0	02.0	(40.0)	51.7
31 March 2019	9.5	2.3	0.4	12.2	0.1	12.3
31 March 2018	10.8	2.3	0.4	13.8	- 0.1	13.8
Increase/(Decrease)	(1.3)	(0.1)	(0.2)	(1.6)	0.1	(1.5)
Increase/(Decrease) %	(12.0)	(4.2)	(33.3)	(11.7)	n.m.	(1.3)
	(12.0)	(4.2)	(33.3)	(11.7)	11.111.	(11.5)
Foreign exchange (loss)/gain	(0.7)		0.0	0.4	(0.5)	(0.4)
31 March 2019	(2.7)	0.1	2.8 5.4	0.1	(0.5)	(0.4)
31 March 2018	(2.5)		_	3.0	(5.4)	
Increase/(Decrease) in loss	0.2 8.0	0.1 100.0	2.6 48.1	2.9 96.7	(4.9) (90.7)	(2.0)
Increase/(Decrease) %	0.0	100.0	40.1	90.7	(90.7)	(02.2)
Share of associates' profit	0.7			0.7		0.7
31 March 2019	6.7	-	-	6.7	-	6.7
31 March 2018	3.4	-	-	3.4	-	3.4
Increase/(Decrease) Increase/(Decrease) %	3.3 99.8	-	-	3.3 99.8	-	3.3 99.8
,	99.0	-	-	99.0	-	99.0
Share of joint ventures' profit						
31 March 2019	6.0	-	-	6.0	-	6.0
31 March 2018	(3.0)	-	-	(3.0)	-	(3.0)
Increase/(Decrease)	9.0	-	-	9.0	-	9.0
Increase/(Decrease) %	n.m.	-	-	n.m.	-	n.m.
Pre-tax profit/(loss)	6- 6					07.0
31 March 2019	95.3	1.0	1.3	97.6	- (5.5)	97.6
31 March 2018	54.4	4.1	6.3	64.8	(5.5)	59.3
Increase/(Decrease) in profit	40.9	(3.1)	(5.0)	32.8	5.5	38.3
Increase/(Decrease) %	75.2	(75.6)	(79.4)	50.6	100.0	64.7
Net profit/(loss) attributable to						
Owners of the Company 31 March 2019	/4 C	1.0	0.7	42.2	+ +	12.2
	41.6	1.0	0.7	43.3	- /F F)	43.3
31 March 2018	22.3	4.1	7.1	33.5	(5.5)	28.0
Increase/(Decrease) in profit Increase/(Decrease) %	19.3 86.5	(3.1) (75.6)	(6.4) (90.1)	9.8 29.3	5.5 100.0	15.3 54.6

#### Notes:

<sup>(1)</sup> This refers to certain mixed developments located in Chengdu and Shenyang, China and investment property operations in AFP Land group, which consists of the former Amcol group of companies mainly located in Singapore, Malaysia, Batam (Indonesia) and Bali (Indonesia).

<sup>(2)</sup> n.m. – not meaningful.

#### PERFORMANCE FOR THE 3-MONTH PERIOD ENDED 31 MARCH 2019

Revenue for the Group was higher at \$199.9 million for the 3-month period ended 31 March 2019 ("1Q2019"), as compared to \$187.0 million in the previous corresponding period ("1Q2018"). The higher sales of commercial land parcels in Indonesia have resulted in higher EBITDA and net profit attributable to owners of the Company at \$133.4 million and \$43.3 million respectively in 1Q2019.

#### **REVENUE**

The Group's revenue increased by 6.9% to \$199.9 million in 1Q2019 mainly attributable to higher sales of commercial land parcels and higher sales of residential units in BSD City, Indonesia.

#### **GROSS PROFIT**

In tandem with the increase in sales of land parcels, the Group's gross profit increased from \$130.0 million in 1Q2018 to \$147.4 million. The Group's overall gross profit margin has also increased from 69.5% to 73.7% in the current period.

#### **OPERATING EXPENSES**

#### SELLING EXPENSES

Selling expenses comprised mainly advertising and marketing expenses, professional fees, and salaries and related expenses. Selling expenses decreased by 12.2% to \$19.9 million in 1Q2019 mainly due to lower promotion and marketing expenses incurred during the current period.

#### **GENERAL AND ADMINISTRATIVE EXPENSES**

General and administrative expenses comprised mainly salaries and related expenses, legal and professional fees, repairs and maintenance, depreciation, rent, tax and licenses, office supplies and utilities. These expenses decreased by 11.8% to \$32.9 million in 1Q2019 mainly due to lower depreciation and amortisation expense, as well as lower salaries and related expenses.

#### FINANCE EXPENSES, NET

Net finance expenses comprised interest expenses (net of interest income) and amortisation of deferred bond and loan charges. Net finance expenses increased from \$16.0 million in 1Q2018 to \$20.5 million in the current period mainly attributable to higher interest expenses in line with higher average borrowings during the current period.

#### SHARE OF RESULTS OF ASSOCIATED COMPANIES, NET

The share of profit in associated companies increased from \$3.4 million in 1Q2018 to \$6.7 million mainly attributable to foreign exchange gain recorded and higher sales of residential units in certain associated companies in Indonesia.

#### SHARE OF RESULTS OF JOINT VENTURES, NET

The Group recorded a share of profit in joint ventures of \$6.0 million in 1Q2019 as compared to a share of loss of \$3.0 million in 1Q2018. This was mainly due to higher sales of residential units in certain joint ventures in Indonesia.

#### OTHER OPERATING INCOME

Net operating income comprised mainly building and estate management service income (net of expenses), fair value gain on financial instruments, management and lease co-ordination fees. Net operating income was higher at \$11.1 million in the current period mainly due to higher management fees and higher fair value gain on financial assets.

#### **INCOME TAX**

Income tax expense comprised final tax on revenue derived from sales of land and properties in Indonesia, withholding tax paid and corporate income tax derived by applying the varying statutory tax rates of the different countries in which the Group operates on its taxable profit and taxable temporary difference. No group relief is available for set-off of taxable profits against tax losses of companies within the Group.

Income tax expense was higher at \$9.1 million in the current period mainly in line with the higher revenue and taxable income recorded in certain subsidiaries.

#### NON-CONTROLLING INTERESTS

Profit attributable to non-controlling interests was higher at \$45.2 million in 1Q2019 mainly in line with higher profit recorded in PT Bumi Serpong Damai Tbk.

#### **REVIEW OF FINANCIAL POSITION AS AT 31 MARCH 2019**

The Group adopted SFRS(I) 16, Leases, requiring lessees to recognise right-of-use assets and lease liabilities for all leases with effect from 1 January 2019. The cumulative effect of initial application has been adjusted against the opening balance of retained earnings on 1 January 2019 based on the permitted transition approach. Details and impact of adjustment are disclosed in Note 5 above.

#### **Assets**

The Group's total assets increased from \$6,560.5 million as at end of previous year to \$7,092.2 million as at 31 March 2019. This was mainly due to translation effect of strengthening of Indonesian Rupiah ("IDR") against SGD, coupled with increases in short-term investments, property under development and held for sale, as well as equity and loan investment in Taicang Rongguan Real Estate Development Co., Ltd, a new associated company in China, and its related company.

Short-term investments increased by \$47.2 million to \$94.3 million mainly due to short-term placement of funds.

#### Liabilities

Total liabilities of the Group increased by \$246.4 million to \$3,023.7 million as at 31 March 2019 mainly attributable to higher total borrowings and higher reported other payables and liabilities following the strengthening of IDR and higher advances and deposits received on our development properties in Indonesia.

#### REVIEW OF CASH FLOWS FOR THE 3-MONTH PERIOD ENDED 31 MARCH 2019

Net cash and cash equivalents (before the effect of exchange rate changes) increased by \$40.5 million in 1Q2019 mainly as a result of cash generated from operating and financing activities of \$162.3 million and \$83.3 million respectively, partially offset by cash used in investment activities.

Net cash used in investing activities of \$205.2 million mainly related to placement in short-term funds, capital expenditure incurred on properties under development and held for sale and equity and loan investment in an associated company and its related company.

Net cash generated from financing activities of \$83.3 million mainly related to net proceeds from additional borrowings during the current period.

### 9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results

Not applicable.

# 10. A commentary at the date of the announcement of the competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months

Indonesia's GDP grew 5.07% in the first quarter of 2019, lower than economists' consensus of 5.2%. The global slowdown has also hurt Indonesia's exports which dropped 2% in the first quarter as compared to a year ago. According to quick polls, President Jokowi is expected to win the 17th April elections although official results are not published yet. If elected, it is expected that his policies will continue to support infrastructure and other government spending to boost the economy. Our Indonesia property division remains cautious for the rest of the year amidst these economic challenges and trade war tensions between China and the US.

Our listed subsidiary, PT Puradelta Lestari Tbk, has achieved strong marketing sales of IDR914 billion (\$\$87.2 million) in the first quarter of 2019, achieving 73% of the full year target. This would help to cushion the weakness expected in the other segments of the property market. For our International property division, we continued to expand our presence in China, having invested in a 30% stake in a residential development project in Taicang city, located about 50km north-west of Shanghai Honggiao airport.

#### 11. Dividend

#### (a) Current Financial Period Reported On

Any ordinary dividend declared for the current financial period reported on? No.

#### (b) Corresponding Period of the Immediately Preceding Financial Year

Any ordinary dividend declared for the corresponding period of the immediately preceding financial year? No.

#### (c) Date payable

Not applicable.

#### (d) Books closure date

Not applicable.

### 12. If no dividend has been declared/recommended, a statement to that effect and the reason(s) for the decision

No dividend has been declared for the quarter ended 31 March 2019 as the Company generally review its dividend policy at the end of the financial year.

#### 13. Interested persons transactions disclosure

Name of interested person	Aggregate value of all interested person transactions during the period under review (excluding transactions less than \$\$100,000 and transactions conducted under shareholders' mandate pursuant to Rule 920)	Aggregate value of all interested person transactions conducted under shareholders' mandate pursuant to Rule 920 (excluding transactions less than \$\$100,000)	
	1Q2019	1Q2019	
	S\$	S\$	
PT Bank Sinarmas Tbk #1	Nil	9,278,241	
PT Dian Swastatika Sentosa Tbk	Nil	172,088	
Total	Nil	9,450,329	

#### Note:

#### PART II - ADDITIONAL INFORMATION REQUIRED FOR FULL YEAR ANNOUNCEMENT

14. Segmented revenue and results for business or geographical segments (of the group) in the form presented in the issuer's most recently audited annual financial statements, with comparative information for the immediately preceding year

Not applicable.

15. In the review of performance, the factors leading to any material changes in contributions to turnover and earnings by the business or geographical segments

Not applicable.

16. A breakdown of sales

Not applicable.

17. A breakdown of the total annual dividend (in dollar value) for the issuer's latest full year and its previous full year

Not applicable.

<sup>&</sup>lt;sup>#1</sup> Principal amount of placements as at 31 March 2019 is approximately S\$7.5 million.

#### 18. Confirmation pursuant to the rule 705(5) of the listing manual

We, Ferdinand Sadeli and Robin Ng Cheng Jiet, being two directors of Sinarmas Land Limited (the "Company"), do hereby confirm on behalf of the directors of the Company that, to the best of their knowledge, nothing has come to their attention which would render the first quarter ended 31 March 2019 unaudited financial results to be false or misleading.

On behalf of the board of directors

Ferdinand Sadeli Director Robin Ng Cheng Jiet Director

13 May 2019

### 19. Confirmation pursuant to the rule 720(1) of the listing manual

The Company confirms that it has procured undertakings from all its directors and executive officers in the form set out in Appendix 7.7 under Rule 720(1) of the Listing Manual.

#### BY ORDER OF THE BOARD

Ferdinand Sadeli Director 13 May 2019

###

Submitted by Kimberley Lye Chor Mei, Company Secretary on 13 May 2019 to the SGX



### PRESS RELEASE – FOR IMMEDIATE RELEASE

# SINARMAS LAND'S PATMI SURGED 54.6% IN 1Q 2019 TO \$\$43.3 MILLION

**Singapore – 13 May 2019 –** Singapore Exchange (SGX) Mainboard listed **Sinarmas Land Limited** ("SML" and together with its subsidiaries, the "Group"), announced today that Profit After Tax and Minority Interests ("PATMI") for the first quarter ended 31 March 2019 ("1Q 2019") increased 54.6% to S\$43.3 million from S\$28.0 million reported a year ago, mainly due to higher sales of commercial land plots in Indonesia.

#### **FINANCIAL HIGHLIGHTS**

	1Q 2019	1Q 2018	Variance
	(S\$'000)	(S\$'000)	(%)
Revenue	199,914	187,014	6.9
Gross Profit	147,420	129,983	13.4
EBITDA <sup>1</sup>	133,397	102,378	30.3
Net Profit for the period	88,509	51,332	72.4
PATMI	43,311	28,014	54.6

Revenue for the Group was higher at S\$199.9 million for the 3-month period ended 31 March 2019 ("1Q 2019"), as compared to S\$187.0 million in the previous corresponding period ("1Q 2018"). The Group's revenue increased by 6.9% to S\$199.9 million in 1Q 2019 mainly attributable to higher sales of commercial land plots and higher sales of residential units in BSD City, Indonesia.

In tandem with the increase in sales of land plots, the Group's gross profit increased from S\$130.0 million in 1Q 2018 to S\$147.4 million. Consequently, the Group's overall gross profit margin has also increased from 69.5% to 73.7% in the current quarter.

<sup>&</sup>lt;sup>1</sup> EBITDA is earnings before income tax, non-controlling interests, interest on borrowings, depreciation and amortization, foreign exchange loss, exceptional item and share of results of associated companies and joint ventures.

Selling expenses comprised mainly advertising and marketing expenses, professional fees, and salaries and related expenses. Selling expenses decreased by 12.2% to \$\$19.9 million in 1Q 2019 mainly due to lower promotion and marketing expenses incurred during the current quarter.

General and administrative expenses comprised mainly salaries and related expenses, legal and professional fees, repairs and maintenance, depreciation, rent, tax and licenses, office supplies and utilities. These expenses decreased by 11.8% to \$\$32.9 million in 1Q 2019 mainly due to lower depreciation and amortisation expense, as well as lower salaries and related expenses.

With increased revenue and enhanced operational efficiency, the Group reported an EBITDA of S\$133.4 million for 1Q 2019, leading to a 30.3% or S\$31.0 million increase as compared to EBITDA of S\$102.4 million reported in 1Q 2018. Likewise, EBITDA margin rose 12.0 percentage points in 1Q 2019 to 66.7% (1Q 2018: 54.7%).

The Group reported that net finance expenses increased from \$\$16.0 million in 1Q 2018 to \$\$20.5 million in the current quarter mainly attributable to higher interest expenses in line with higher average borrowings during the current period. The share of profit in associated companies increased from \$\$3.4 million in 1Q 2018 to \$\$6.7 million mainly attributable to foreign exchange gain recorded and higher sales of residential units in certain associated companies in Indonesia. The Group recorded a share of profit in joint ventures of \$\$6.0 million in 1Q 2019 as compared to a share of loss of \$\$3.0 million in 1Q 2018. This was mainly due to higher sales of residential units in certain joint ventures in Indonesia. Net operating income was higher at \$11.1 million in the current period mainly due to higher estate management fees and fair value gains on financial assets.

After attributing S\$45.2 million as the profit attributable to non-controlling interests, the Group recorded a PATMI of S\$43.3 million for 1Q 2019, translating to an EPS<sup>2</sup> of S\$1.02 cents as compared to S\$0.66 cents reported in 1Q 2018.

The Group's balance sheet remains resilient as at 31 March 2019 with total assets increasing 8.1% to \$\$7,092.2 million from \$\$6,560.5 million reported as at 31 December 2018. The Group remains in a strong liquidity position with cash and cash equivalents of \$\$1,062.1 million and net debt to equity ratio of 22.9% at the end of Q1 2019.

-

<sup>&</sup>lt;sup>2</sup> EPS is earnings per ordinary share for the period after deducting any provision for preference dividends and based on weighted average number of ordinary shares in the current reporting period.

Ms. Margaretha Widjaja, SML's Executive Director and Vice-Chairman of SML Indonesia Division, said: "Indonesia's GDP grew 5.07% in the first quarter of 2019, lower than economists' consensus of 5.2%. The global slowdown has also hurt Indonesia's exports which dropped 2% in the first quarter as compared to a year ago. According to quick polls, President Jokowi is expected to win the 17th April elections although official results are not published yet. If elected, it is expected that his policies will continue to support infrastructure and other government spending to boost the economy. Our Indonesia property division remains cautious for the rest of the year amidst these economic challenges and trade war tensions between China and the US.

Our listed subsidiary, PT Puradelta Lestari Tbk, has achieved strong marketing sales of IDR914 billion (\$\$87.2 million) in the first quarter of 2019, achieving 73% of the full year target. This would help to cushion the weakness expected in the other segments of the property market. For our International property division, we continued to expand our presence in China, having invested in a 30% stake in a residential development project in Taicang city, located about 50km north-west of Shanghai Hongqiao airport." added Ms. Widjaja.

\*\*\*END\*\*\*

### About Sinarmas Land Limited (www.sinarmasland.com)

Sinarmas Land Limited ("SML" and together with its subsidiaries, the "Group") is, listed on the Singapore Exchange and headquartered in Singapore, is engaged in the property business through its operations in Indonesia, Malaysia, China and United Kingdom.

In Indonesia, SML is the largest property developer by land bank and market capitalisation. SML operates mainly through three public listed Indonesia subsidiaries, namely PT Bumi Serpong Damai Tbk ("BSDE"), PT Duta Pertiwi Tbk ("DUTI") and PT Puradelta Lestari Tbk ("DMAS") – with a combined market capitalisation in excess of \$\$3.7 billion. Its Indonesia property division is engaged in many sub-sectors of the property business, including township development, residential, commercial, industrial and hospitality-related properties. Outside Indonesia, SML has completed development projects and holds long-term investments in commercial and hospitality assets, across markets including Malaysia, China and the United Kingdom.

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**Executive Director** 

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Executive Director and Chief Financial Officer

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Email: ferdinand.sadeli@sinarmasland.com



**Financial Results Presentation** 

### **Disclaimer**



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# 01. KEY HIGHLIGHTS

- **02. FINANCIAL PERFORMANCE**
- 03. BUSINESS UPDATES
- 04. APPENDIX

# **Key Highlights for 1Q 2019**



- The Group's revenue increased by 6.9% to \$199.9 million in 1Q 2019 mainly attributable to higher sales of commercial land plots and higher sales of residential units in BSD City, Indonesia.
- In tandem with the increase in sales of land plots, the Group's gross profit increased from \$130.0 million in 1Q 2018 to \$147.4 million. Consequently, the Group's overall gross profit margin has also increased from 69.5% to 73.7% in the current period.
- Financial position remains strong as at 31 March 2019 with total assets of S\$7,092.2 million, bolstered with cash and cash equivalents of S\$1,062.1 million and a net debt to equity ratio of 22.9%.
- On 25 February 2019, Sinarmas Land announced the signing of a Shareholder Agreement with Citramas Group to jointly develop and manage commercial properties on a land area of approximately 4 hectares located in Nongsa Subdistrict, Batam, Indonesia.
- On 26 March 2019, Sinarmas Land Limited's subsidiary, Shining Gold Real Estate (Chengdu) Co. Ltd., has entered into a joint-venture agreement with Rongqiao Group Co. Ltd. and Taicang Rongguan Real Estate Development Co., Ltd. for a total investment of RMB222.34 million (S\$44.7 million).
- For the current quarter ended on 31 March 2019, BSDE achieved marketing sales of IDR 1.6 trillion or around 25% of the full-year marketing sales target whereas DMAS recorded Q1 marketing sales of IDR 914 billion or around 75% of the full year marketing sales although there would be delayed recognition of the land sales partially by DMAS.



01. KEY HIGHLIGHTS

# **02. FINANCIAL PERFORMANCE**

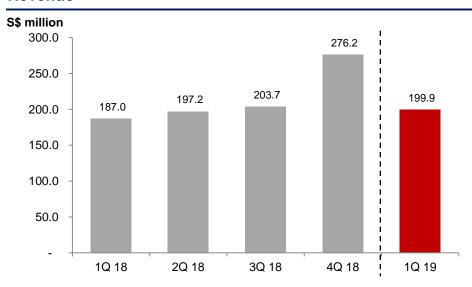
**03.** BUSINESS UPDATES

04. APPENDIX

# **1Q 2019 Financial Highlights**

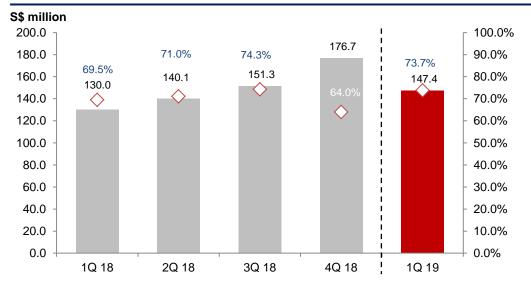


#### Revenue



The Group's revenue increased by 6.9% to \$199.9 million in 1Q 2019 as compared to S\$187.0 million in 1Q 2018 mainly attributable to higher sales of commercial land plots and higher sales of residential units in BSD City, Indonesia.

### **Gross Profit and Gross Profit margin**

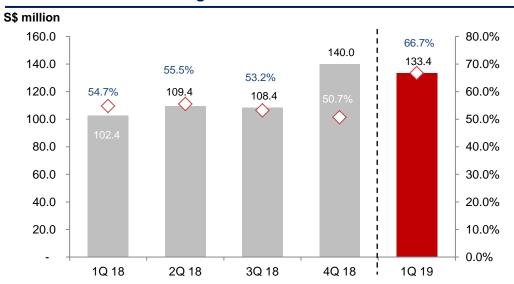


In tandem with the increase in sales of land plots, the Group's gross profit increased from \$130.0 million in 1Q 2018 to \$147.4 million. Consequently, the Group's overall gross profit margin has also increased from 69.5% to 73.7% in the current period.

# **1Q 2019 Financial Highlights**

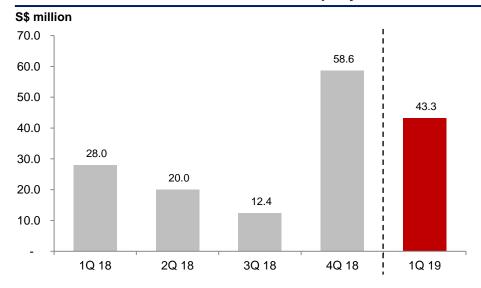


### **EBITDA and EBITDA margin**



- EBITDA surged 30.3% to from S\$102.4 million in 1Q 2018 to S\$133.4 million in 1Q 2019 mainly due to higher sales of commercial land plots and residential units in BSD City, Indonesia.
- On the back of increasing shared of results of associated companies and joint ventures as well as increasing other operating income, EBITDA margin rose 12 percentage points from 54.7% in 1Q 2018 to 66.7% in 1Q 2019.

### **Profit attributable to Owners of the Company**

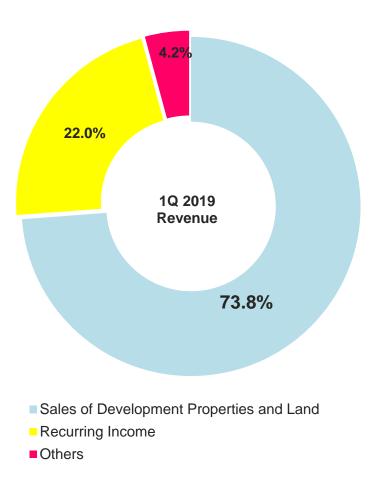


Profit attributable to owners of the Company surged 54.6% from S\$28.0 million in 1Q 2018 to S\$43.3 million in 1Q 2019 on the back of higher revenue contribution and enhanced operational efficiency from its Indonesia division.

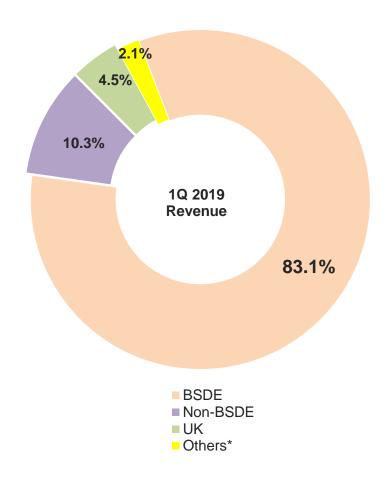
# 1Q 2019 Revenue Breakdown



### Revenue - Product Breakdown (%)



### Revenue - Geographical Breakdown (%)



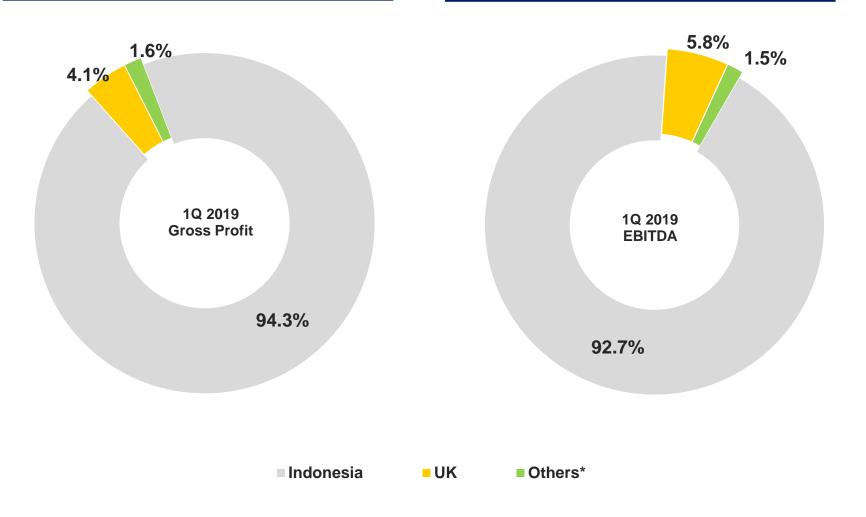
<sup>\*:</sup> Other countries include China, Singapore, Malaysia, Batam and Bali

# 1Q 2019 Gross Profit and PATMI Breakdown





### EBITDA - Geographical Breakdown (%)

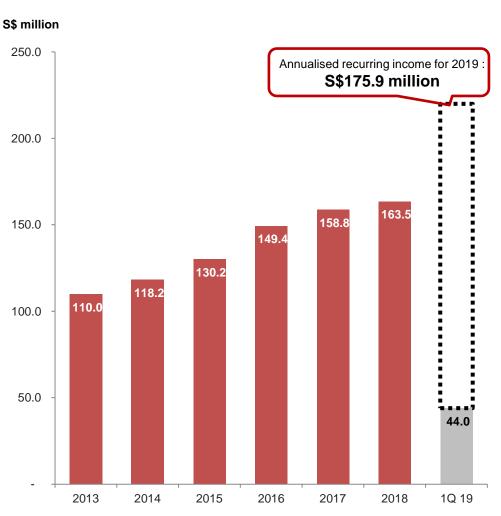


<sup>\*:</sup> Other countries include China, Singapore, Malaysia, Batam and Bali

# 1Q 2019 Recurring Income (Revenue) Breakdown



### Increasing Recurring Income (Revenue)\* base (S\$ million)

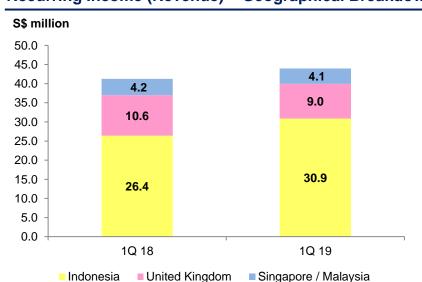


### \*: Recurring income (Revenue) includes rental income, hotel revenue and revenue from golf and resort operations

### Recurring Income (Revenue) - Product Breakdown



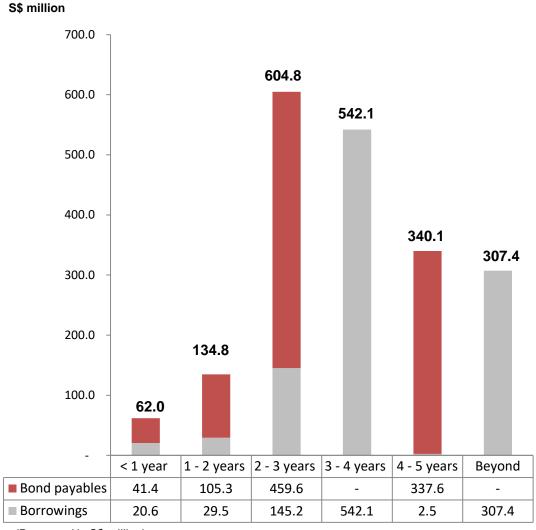
### Recurring Income (Revenue) – Geographical Breakdown



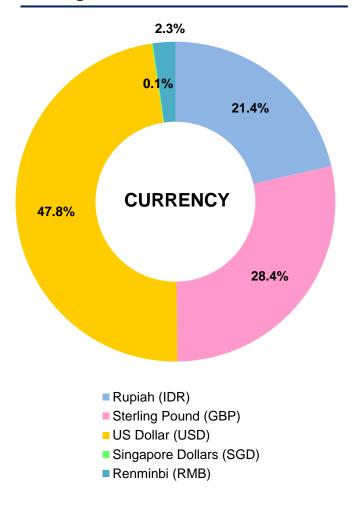
# **Prudent Financial Management**



### **Debt Maturity Profile as at 31 March 2019**



### Funding Mix as at 31 March 2019

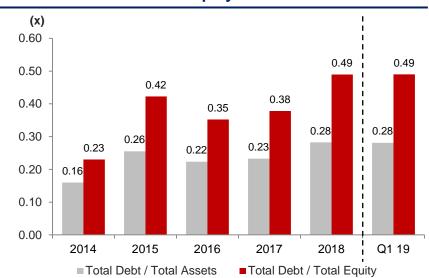


(Presented in S\$ million)

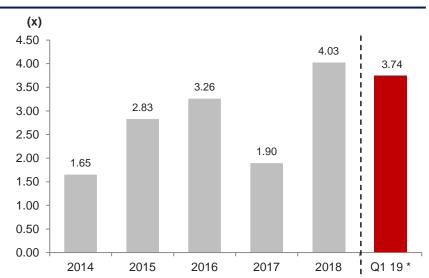
# **Key Financial Ratios**



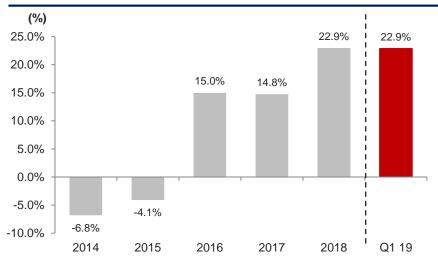
### **Debt / Assets and Debt / Equity**



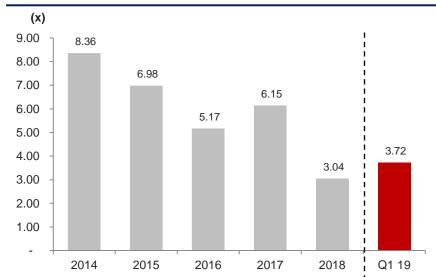
### **Gross Debt / EBITDA**



### **Net Debt / Equity**



### **EBITDA / Interest Expense**



<sup>\*:</sup> Q1 2019 gross debt / EBITDA is based on annualised EBITDA.

# **1Q 2019 – Financial Snapshot**



As at 31 Mar 2019	As at 31 Dec 2018
1,062,080	984,135
1,677,714	1,613,038
1,333,233	1,224,017
1,765,957	1,664,855
1,253,188	1,074,489
7,092,172	6,560,534
1,047,270	948,052
943,851	903,756
1,032,548	925,419
3,023,669	2,777,227
2,177,041	2,037,832
1,891,462	1,745,475
4,068,503	3,783,307
	1,062,080 1,677,714 1,333,233 1,765,957 1,253,188 <b>7,092,172</b> 1,047,270 943,851 1,032,548 <b>3,023,669</b>



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## Indonesia Property Division – BSDE achieved IDR 1.6 trillion for 1Q 2019 Marketing Sales





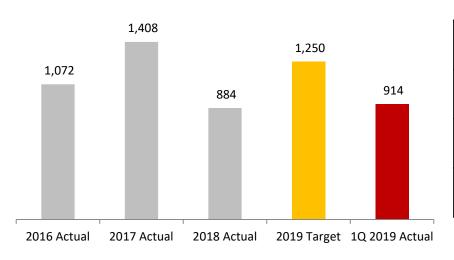
- For the first three months in 2019, pre-sales booked 25% of annual target which set on IDR 6.2 trillion;
- In comparison with 1Q 2018 marketing sales which amounted to IDR 2.5 trillion, 1Q 2019 marketing sales significantly decreased by 38% to IDR 1.6 trillion due to decrease in most of segments excluding the land plot sold to joint venture company, PT Sahabat Kota Wisata, to develop a shopping mall in Kota Wisata, Cibubur, West Java.

## Indonesia Property Division – DMAS hit 73% full-year sales target in 1Q 2019



**Marketing Sales in IDR billion** 

Land Bank Update as of 31 March 2019



In hectare	Industrial	Commercial	Residential	Total
Total Area	1,718	757	706	3,181
Land Sold	1,237	273	193	1,703
Land Bank	480	484	514	1,478

- O PT Puradelta Lestari Tbk. (DMAS) is an integrated township developer of Kota Deltamas, located in Central Cikarang, with total development area up to 3,200 hectares. Kota Deltamas is a prime township at east of Jakarta with strategic location, wide land bank, direct toll access, and equipped with comprehensive facilities and infrastructures.
- O DMAS managed to achieve marketing sales of IDR914 billion in the first quarter of 2019. With this achievement, DMAS has reached 73% of the sales target of 2019 of IDR1.25 trillion.

# AFP Land Division – Sinarmas Land enters into a joint-venture with Citramas Group





- On 25 February 2019, Sinarmas Land announced the signing of a Shareholder Agreement with Citramas Group to jointly develop and manage commercial properties on a land area of approximately 4 hectares located in Nongsa Subdistrict, Batam, Indonesia
- The joint-venture company will develop education, training, retail, entertainment, sports, food & beverage, and/or other facilities focused on the digital economy over a period of 10 years
- In recent years, both Groups have witnessed great demand from companies in both Singapore and Indonesia for centers of digital talent in this new economy
- O Nongsa Subdistrict, situated at the strategic intersection between Singapore and Indonesia will benefit as it serves as a "Digital Bridge" between both nations

# Indonesia Property Division - BSD City – Grab Partners Up with Sinarmas Land





- On 4 March 2019, Southeast Asia ride-hailing giant Grab has signed a partnership agreement with Indonesian property developer Sinarmas Land to develop technological transformation in one of the latter's smart city projects in the outskirt of Jakarta.
- The partnership between Sinarmas Land and Grab will also support local small and medium culinary businesses in the area by establishing a satellite kitchen called Kitchen by GrabFood, while also leveraging other Grab initiatives like Grab for Business and GrabAds.

## SML Won Asia Sustainability Reporting A Award





On 6 March 2019, Sinarmas Land was represented by the Chief Risk Officer, Mr Reza Abdulmajid, to receive the Asia's Best First Time Sustainability Report (Highly Commended) at the fourth Asia Sustainability Reporting Awards (ASRA) in Singapore.

# China Property Division – SML's investment in Taicang, China





- On 26 March 2019, Sinarmas Land Limited's subsidiary, Shining Gold Real Estate (Chengdu) Co. Ltd., has entered into a joint-venture agreement with Rongqiao Group Co. Ltd. and Taicang Rongguan Real Estate Development Co. Ltd. for a total investment of RMB 222.34 million (S\$44.7 million).
- SML and Rong Qiao Group would develop and construct a residential site with a land area of 49,358.6 square metres, located in Chengxiang Town, Taicang City, approximately 50km northwest of Shanghai Hongqiao International Airport.
- The investment would further strengthen the group's property development footprint in China and leverage the strategic collaboration with Rongqiao, thereby enhancing the group's future earnings derived from China.

## Indonesia Property Division - BSD City – Cooperation with LUCK & HP Indonesia





On 6 April 2019, Sinarmas Land synergetically copperated with PT Sentral Mitra Informatika Tbk ("LUCK") and HP Indonesia develops the Digital Hub by building Chopchopprint, a printing service provider that uses cloud printing technology.

# Indonesia Property Division - BSD City – Launch of NXL Esport Center





- On 12 April 2019, Sinarmas Land collaborated with NXL Esports Center to invite Indonesian gamers to participate in the digital community in BSD City, remarked by the opening of the NXL Esports Center at The Breeze, BSD City, Indonesia.
- The existence of NXL Esport
  Center in BSD City aims to
  become a training place for NXL
  team athletes, and make BSD City
  the center of the gathering of digital
  communities in Indonesia. The Esports training center will also build
  the potential of the gaming industry
  and encourage the national digital
  economy sector.



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### 1Q 2019 vs 1Q 2018 Consolidated Income Statement



#### 1Q 2019 versus 1Q 2018 Consolidated Income Statement

(S\$ '000)	1Q 2019	1Q 2018	Change %
Revenue	199,914	187,014	6.9
Cost of Sales	(52,494)	(57,031)	(8.0)
Gross Profit	147,420	129,983	13.4
Operating Expenses			
Selling Expenses	(19,911)	(22,687)	(12.2)
General and administrative expenses	(32,867)	(37,281)	(11.8)
Operating profit	94,642	70,015	35.2
Finance income	15,377	11,270	36.4
Others	(12,458)	(22,034)	(43.5)
Profit before income tax	97,561	59,251	64.7
Income tax	(9,052)	(7,919)	14.3
Profit for the period	88,509	51,332	72.4
Attributable to:			
Owners of the Company	43,311	28,014	54.6
Non-controlling interests	45,198	23,318	93.8

### **Statement of Financial Position**



### **Statement of Financial Position**

(S\$ '000)	As at 31 Mar 2019	As at 31 Dec 2018
Current Assets		
Cash and cash equivalents	1,062,080	984,135
Properties held for sale	1,333,233	1,224,017
Other current assets	445,269	323,592
Total Current Assets	2,840,582	2,531,744
Non-Current Assets		
Associated companies	286,161	247,149
Joint ventures	156,143	142,262
Properties under development for sale	1,765,957	1,664,855
Investment properties	1,677,714	1,613,038
Property, plant and equipment	152,333	147,461
Other non-current assets	213,282	214,025
Total Non-Current Assets	4,251,590	4,028,790
Total Assets	7,092,172	6,560,534
Short-term borrowings	20,609	35,870
Short-term payables and liabilities	755,584	675,290
Bonds payables	943,851	903,756
Long-term borrowings	1,026,661	912,182
Long-term liabilities	276,964	250,129
Total Liabilities	3,023,669	2,777,227
Total Capital and reserves	2,177,041	2,037,832
Non-controlling Interest	1,891,462	1,745,475
Total Equity	4,068,503	3,783,307
Total Liabilities and Equity	7,092,172	6,560,534



### Thank You

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